

Honeywell International Inc.
Reconciliation of Segment Profit to Operating Income and
Calculation of Segment Profit and Operating Income Margins (Unaudited)
(Dollars in billions)

	Twelve Months Ended December 31, 2016E
Segment Profit.....	\$7.1 - \$7.2
Stock compensation expense (A).....	~(0.2)
Repositioning and other (A, B).....	~(0.6)
Pension ongoing income (A).....	~0.6
Pension mark-to-market adjustment (A).....	TBD
Other postretirement income (A).....	~0.0
Operating Income.....	\$6.9 - \$7.0
Segment Profit.....	\$7.1 - \$7.2
÷ Sales.....	\$39.4 - \$39.6
Segment Profit Margin %.....	~18.1%
Operating Income.....	\$6.9 - \$7.0
÷ Sales.....	\$39.4 - \$39.6
Operating Income Margin %.....	~17.6%

(A) Included in cost of products and services sold and selling, general and administrative expenses.

(B) Includes repositioning, asbestos, environmental expenses and equity income adjustment.

We believe these measures are useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

Honeywell International Inc.

Reconciliation of Earnings Per Share to Earnings Per Share, Excluding Pension Mark-to-Market Adjustment, Debt Refinancing Charges and Contributions From Divestitures (Unaudited)

	Three Months Ended	
	December 31,	
	2016 Guidance ⁽¹⁾	2015 ⁽²⁾
EPS.....	TBD	\$1.53
Pension mark-to-market adjustment.....	TBD	0.05
Debt refinancing charges.....	~0.12	-
EPS, excluding pension mark-to-market adjustment and debt refinancing charges.....	~\$1.74	\$1.58
Less: Earnings contributions from divestitures.....	-	0.05
EPS, excluding pension mark-to-market adjustment, debt refinancing charges and divestitures.....	~\$1.74	\$1.53

(1) Utilizes estimated weighted average shares of approximately 772 million.

(2) Utilizes weighted average shares outstanding of 780.8 million. Pension mark-to-market adjustment uses a blended tax rate of 36.1%.

We believe EPS, excluding pension mark-to-market adjustment, debt refinancing charges and earnings contributions from divestitures is a measure that is useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends. Management cannot reliably predict or estimate the pension mark-to-market adjustment as it is dependent on macroeconomic factors, such as interest rates and the return generated on invested pension plan assets. We do not include an estimate for the pension mark-to-market adjustment in this reconciliation.

Honeywell International Inc.

Reconciliation of Earnings Per Share to Earnings Per Share, Excluding Pension Mark-to-Market Adjustment, Debt Refinancing Charges and Contributions From Divestitures
(Unaudited)

	Twelve Months Ended December 31, <u>2016 Guidance⁽¹⁾</u>
EPS.....	TBD
Pension mark-to-market adjustment.....	TBD
Debt refinancing charges.....	~0.12
EPS, excluding pension mark-to-market adjustment and debt refinancing charges.....	<u>~\$6.60</u>
Less: Earnings contributions from divestitures.....	~0.14
EPS, excluding pension mark-to-market adjustment, debt refinancing charges and divestitures.....	<u><u>~\$6.46</u></u>

(3) Utilizes estimated weighted average shares of approximately 775 million.

We believe EPS, excluding pension mark-to-market adjustment, debt refinancing charges and earnings contributions from divestitures is a measure that is useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends. Management cannot reliably predict or estimate the the pension mark-to-market adjustment as it is dependent on macroeconomic factors, such as interest rates and the return generated on invested pension plan assets. We do not include an estimate for the pension mark-to-market adjustment in this reconciliation.