#### Honeywell

Honeywell Automation India Limited CIN: L29299PN1984PLC017951 Regd. Office: 56 & 57, Hadapsar Industrial Estate, Pune - 411 013, Maharashtra Tel: +91 20 7114 8888 E-mail: India.Communications@Honeywell.com Website: https://www.honeywell.com/in/en/hail

June 27, 2025

The Manager – Compliance Department	The Manager – Compliance Department
National Stock Exchange of India Limited	BSE Limited
'Exchange Plaza' Bandra Kurla Complex,	Floor 25, P.J. Tower, Dalal Street
Bandra (East) Mumbai 400051	Mumbai 400001
NSE Symbol: HONAUT	BSE Scrip Code: 517174

Dear Sir/Madam,

Sub: Intimation of the presentation made by the Managing Director at the 41<sup>st</sup> Annual General Meeting of Honeywell Automation India Limited ("the Company") held on Friday, June 27, 2025

Ref: Regulations 30 of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("SEBI Listing Regulations")

Please be informed that the 41<sup>st</sup> Annual General Meeting of the Company was held on Friday, June 27, 2025, at 4.00 p.m. (IST) through Video Conference ("VC") to transact the business as stated in the Notice dated May 13, 2025, convening the 41<sup>st</sup> Annual General Meeting.

Please find enclosed a copy of the presentation made by Mr. Atul Vinayak Pai, Managing Director of the Company, at the 41<sup>st</sup> Annual General Meeting.

The presentation is also being made available on the website of the Company at <u>https://www.honeywell.com/in/en/hail</u>.

The above is for your information and record.

Yours Sincerely,

For Honeywell Automation India Limited

Indu Daryani Company Secretary and Compliance Officer FCS No. 9059 Address: 56 & 57, Hadapsar Industrial Estate, Pune - 411 013

## HONEYWELL AUTOMATION INDIA LIMITED

**41ST ANNUAL GENERAL MEETING** MANAGING DIRECTOR'S PRESENTATION

Honeywell

## **HAIL STRATEGIC PRIORITIES**





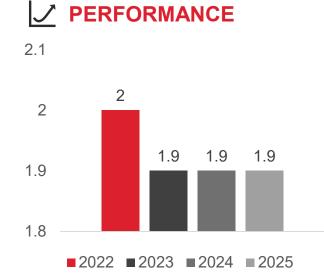


Organic Growth Focus

#### Automation in Asset Efficiency & Energy Transition

Capitalize on Digital Trends

## **HAIL HEALTH, SAFETY AND ENVIRONMENT (HSE)**



#### COMMON BALANCE SCORE CARD

• Leading and Lagging indicator for overall HAIL avg target is 1.8. Data appearing for 2025 is Avg score of Q1 FY.



National Safety Week '25 @ Customer site



#### SAFETY FOR:



**Our Customers** 

**Our Contractors** 

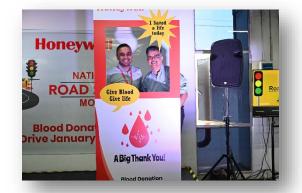


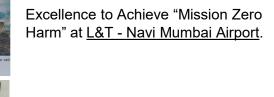


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National Safety Week '25 at **Fulgaon factory** 





BPCL Bargarh- >10 min Safe Hours

without a Lost Time Injury.

**CUSTOMER RECOGNITIONS** 

**Best Safety Practices and Valuable** Efforts to Enhance Safety - Mahindra Chakan

**Blood Donation Drive** 

#### Mature organization wide safety culture

## HAIL CSR PROGRAM CHARTER FY 24-25

THEMATIC AREA	NGO	SCOPE OF WORK OF THE PROJECT	
Education, Skills & Research	Avasara Academy	<ul> <li>Centre for Advancing Girls in Science</li> <li>STEM focused education for girls through IGCSE and Young Scientist Camps</li> <li>Training STEM educators to adopt STEM-focused pedagogy in their teaching</li> </ul>	
Holistic & Sustainable Community Development	Swades Foundation	<ul> <li>Sustainable Community Development program in Maharashtra</li> <li>Rural development interventions benefitting over 4000+ households through solar installations for schools and aanganwadis, streetlights for villages, and biogas plants. Additionally, water schemes and toilets were set up.</li> <li>Drip irrigation of the Farmland</li> </ul>	
5 ERNATATOR 5 ERN	Americares India Foundation	<ul> <li>Strengthening Rural Healthcare Infrastructure</li> <li>Upgrading 77 PHCs with medical equipment and solar panels to provide comprehensive healthcare</li> </ul>	
13 CLIMATE 15 LIFE 15 DI LAND 15 LIFE 15 LIF	Give Me Trees Trust	<ul> <li>Plant the Future Campaign</li> <li>Plantation of 100k saplings &amp; maintenance of 160k saplings in Pune, Bangalore and Mumbai</li> </ul>	

Certain projects may have been executed in collaboration with other Honeywell entities based in India

#### Sustainable Ecosystems & Empowered Communities | Avg. Annual spend ₹11 crores+

#### **HAIL REWARDS AND RECOGNITIONS**



CIC NATIONAL AWARD OR EXCELLENCE IN ENERGY MANAGEMENT 2024

Winner of Golden Peacock Award 2024 for Excellence in Corporate Governance (Sector: Engineering)

Company's Hadapsar, Pune office awarded as Energy Efficient Unit by CII at the National Award for Excellence in Energy Management







## **INDIA ECONOMIC INDICATORS**

	21-22	22-23	23-24	24-25	25-26	Trend
GDP Growth Rate <sup>1</sup>	8.7%	7.2%	8.2%	6.5%	6.4%	
<ul> <li>Central Govt. Capex</li> <li>Spend<sup>2</sup> (INR trillion)</li> </ul>	5.9	7.4	9.5	10.2	11.2	
Inflation <sup>3</sup>	5.5%	6.7%	5.4%	4.6%	4.0%	
Manufacturing PMI <sup>4</sup>	54.0	55.6	57.2	57.4	55.8	
Crude Oil Price (\$/bbl) <sup>5</sup>	68.8	98.8	82.9	79.3	56.6	

1. Historic data is taken from MOSPI and based on Financial Year (Apr-mar) cycle. 2025-26 projections are taken as per S&P Global. For FY24-25 estimated rate of 6.4% is included in Annual report.

2. Historic data is taken from Union Budget

3. Historic data for Headline CPI is taken from RBI. 2025-26 projection based as per MOSPI and RBI

4. Historic data and 2025-26 projections are taken from S&P Global and IHS

5. Historic data and 2025-26 projections is Brent Spot Average rates as per EIA, IHS and S&P Global

#### Most macro economic indicators showing positive trends

## HAIL KEY WINS



Designing and controlling operations of Pilot Green Hydrogen Electrolyser



On Grid Roof mount Solar Photovoltaic Power Plant at Honeywell India factory



Integrated building automation solutions for a Lithium-Ion Gigafactory



Airfield Ground Lighting Project for multiple airports in India



Honeywell's new cybersecurity suite with enhanced software for Power Plants

Significant wins in new age industries



Integrated Fire, Gas and CCTV solution for Advance Manufacturing Factory

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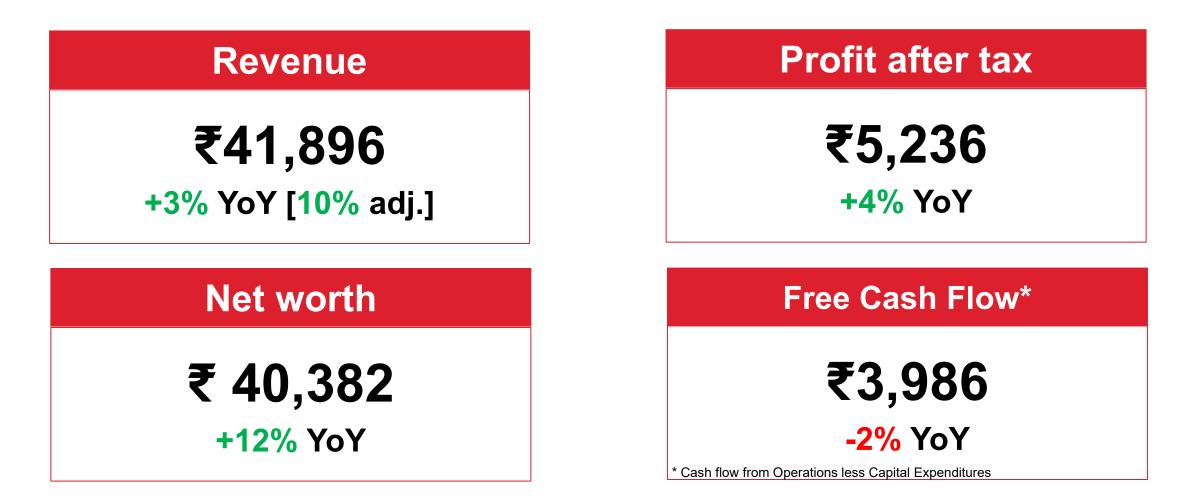
#### Photos maybe representative

## **HAIL DIGITAL TRENDS**

- Optimizing HAIL's large install base in an integrated, cross-industry IOT platform to digitize business outcomes for people, process and assets.
- Impacting enterprise outcomes such as
  - enhanced operational efficiency
  - focusing on sustainability and reducing environmental impact
  - Cybersecurity for Operational Tech (OT)
  - Real-time data & edge analytics, AI / ML
  - enhancing customer experience
- Offering across verticals
  - Traditional: O&G, Infra, Power, Chem & Petro, M3
  - New age: Datacenters, Giga & Semico factories, new energy, Pharma & Life science



#### **HAIL FY PERFORMANCE 2024-25**



Modest growth in revenue and profitability

#### HAIL DIVIDEND

120

100

80

60

40

20

0

2020-21

2021-22

Dividend per share

# Dividend per share (₹) and Dividend Payout Ratio (%)

2022-23

2023-24

-Dividend Payout Ratio

- Accelerated dividend growth
- Final Dividend @ ₹105/- per equity share was recommended by the Board of Directors for FY 2024-25 (Previous Year @ ₹100/- per equity share)

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#### **Consistently growing Dividend**

25%

20%

15%

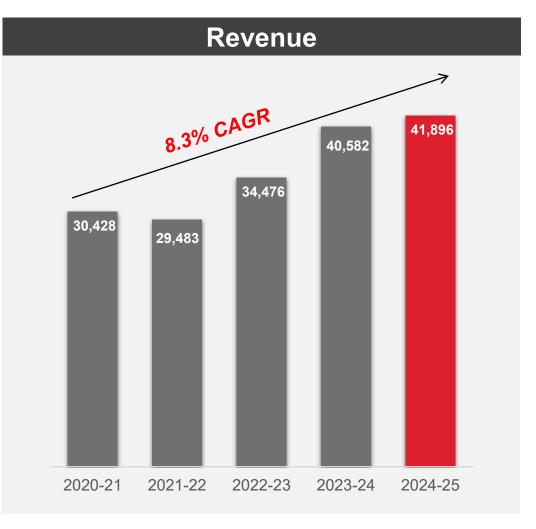
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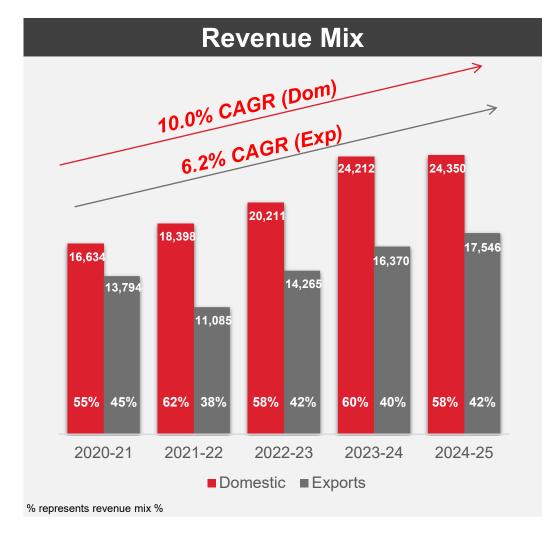
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2024-25

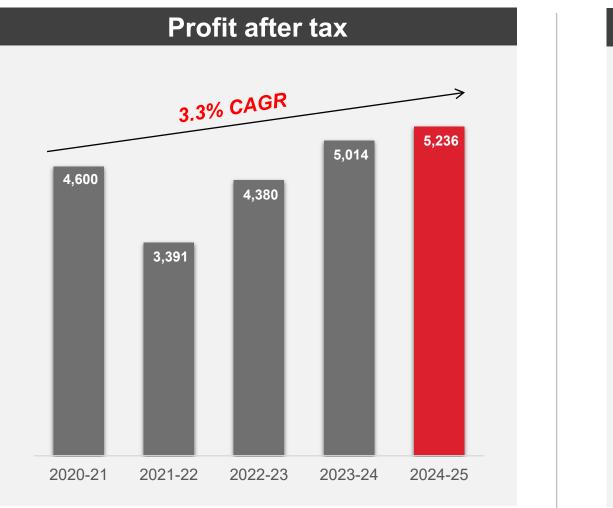
## HAIL PERFORMANCE TRACK RECORD

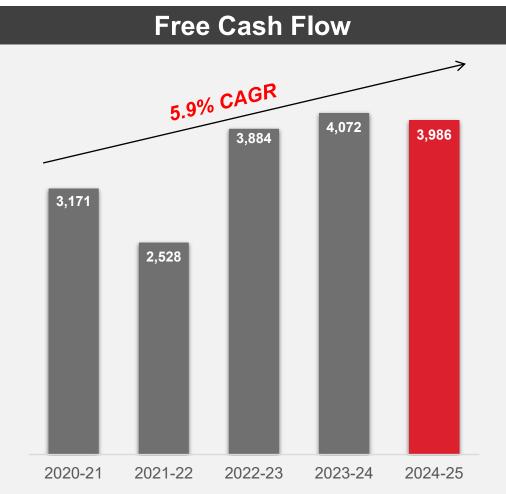




#### Healthy growth in revenue | Domestic business growing faster

## HAIL PERFORMANCE TRACK RECORD





#### Moderate growth in PAT and FCF

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## COMMENTARY TO COMMON QUESTIONS





## HAIL ORGANIC GROWTH STRATEGY

- Portfolio aligned to global Honeywell mega trend of Automation part of Industrial and Building Automation SBGs
- Portfolio consists of Systems Integration in Process Solutions and Building Solutions, plus distribution of specific Building Management Systems and specific Sensing Solutions
- Geographic Coverage: India and exports to Honeywell subsidiaries worldwide
- > Install base across asset class, life cycle value, plus all organic growth initiatives
- > Aerospace Technologies, Energy & Sustainability Solutions: Separate portfolios of Honeywell Inc.
- > Portfolio simplification announced by Honeywell Inc. into three companies:
  - > Aerospace and Advance Material (Solstice) No overlap with HAIL portfolio
  - > Automation HAIL portfolio not impacted

#### **Focused Portfolio Aligned to India Automation Megatrend**

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## MATERIAL RELATED PARTY TRANSACTIONS

Nature	Description	Honeywell International Inc.	Honeywell Measurex (Ireland) Ltd.	Honeywell Middle East B.V.
Purchase of goods	Procurement of Honeywell technologies, products and solutions	0.005	5 050	F
Corporate overhead and other allocations	Charged for spend by parent co. for shared cost as approved through Advance pricing agreement with competent authority	2,235	5,052	5
Sale of goods	Contract Manufacturing exports, including Projects across Company's line of businesses for global Honeywell affiliates	3,615	0.07	3,642
Sale of services	Export of engineering services across multiple verticals in Industrial Automation and Building Automation businesses for global Honeywell affiliates			
Reimbursement of expenses at cost	Includes reimbursement of travel, living and allied costs incurred while rendering sale of services			
Purchase of fixed assets	Purchase of fixed assets under the contract manufacturing export portfolio	-	-	-
Sale of fixed assets	Sale of fixed assets under the contract manufacturing export portfolio	-	-	-

Actual transaction value for FY24-25

All transactions based on standard intercompany terms and conditions

Annualized transaction value of MRPT's within threshold approved as per last AGM held on 5th Aug, 2024

#### Related party portfolio accretive to HAIL

₹ Millions

## THANK YOU

