Honeywell International Inc. Consolidated Statement of Operations (Unaudited) (Dollars in millions, except per share amounts)

		Three Months Ended December 31,			Twelve Mor Decemi	 	
		2021	2	2020	2021	2020	
Product sales	\$	6,362	\$	6,804	\$ 25,643	\$ 24,737	
Service sales		2,295		2,096	8,749	7,900	
Net sales		8,657		8,900	34,392	32,637	
Costs, expenses and other							
Cost of products sold (1)		4,596		4,786	18,344	17,638	
Cost of services sold (1)		1,340		1,190	5,050	4,531	
		5,936		5,976	23,394	22,169	
Selling, general and administrative expenses (1)		1,203		1,248	4,798	4,772	
Other (income) expense		(355)		(129)	(1,378)	(675)	
Interest and other financial charges		80		95	343	359	
		6,864		7,190	27,157	26,625	
Income before taxes		1,793		1,710	7,235	6,012	
Tax expense		351		331	1,625	1,147	
Net income		1,442		1,379	5,610	4,865	
Less: Net income attributable to the noncontrolling interest		14		20	68	86	
Net income attributable to Honeywell	\$	1,428	\$	1,359	\$ 5,542	\$ 4,779	
Earnings per share of common stock - basic	\$	2.07	\$	1.94	\$ 8.01	\$ 6.79	
Earnings per share of common stock - assuming dilution	\$	2.05	\$	1.91	\$ 7.91	\$ 6.72	
Weighted average number of shares outstanding - basic		688.3		701.8	692.3	704.1	
Weighted average number of shares outstanding - assuming dilut	tion	695.8		710.0	700.4	711.2	

⁽¹⁾ Cost of products and services sold and selling, general and administrative expenses include amounts for repositioning and other charges, the service cost component of pension and other postretirement (income) expense, and stock compensation expense.

Honeywell International Inc. Segment Data (Unaudited) (Dollars in millions)

	 Three Months Ended					s Ended 31,
Net Sales	2021		2020		2021	2020
Aerospace	\$ 2,896	\$	2,978	\$	11,026 \$	11,544
Honeywell Building Technologies	1,404		1,426		5,539	5,189
Performance Materials and Technologies	2,605		2,556		10,013	9,423
Safety and Productivity Solutions	1,752		1,940		7,814	6,481
Corporate and all other	_		_		_	
Total	\$ 8,657	\$	8,900	\$	34,392 \$	32,637

Reconciliation of Segment Profit to Income Before Taxes

	Th	ree Mon Deceml	Twelve Months Ended December 31,				
Segment Profit	20	21	2020	2021		2020	
Aerospace	\$	839	\$ 822	\$ 3,05	1 \$	2,904	
Honeywell Building Technologies		296	305	1,23	8	1,099	
Performance Materials and Technologies		598	478	2,12	0	1,851	
Safety and Productivity Solutions		189	297	1,02	9	907	
Corporate and all other		(71)	(23)	(226	5)	(96)	
Total segment profit		1,851	1,879	7,21	2	6,665	
Interest and other financial charges		(80)	(95)	(343	5)	(359)	
Stock compensation expense (1)		(45)	(50)	(217	')	(168)	
Pension ongoing income (2)		273	192	1,08	3	785	
Pension mark-to-market expense		(40)	(44)	(40)	(44)	
Other postretirement income (2)		18	17	7	1	57	
Repositioning and other charges (3,4)		(230)	(89)	(569)	(575)	
Other (5)		46	(100)	3	8	(349)	
Income before taxes	\$	1,793	\$ 1,710	\$ 7,23	5 \$	6,012	

- (1) Amounts included in Selling, general and administrative expenses.
- (2) Amounts included in Cost of products and services sold and Selling, general and administrative expenses (service costs) and Other income/expense (non-service cost components).
- (3) Amounts included in Cost of products and services sold, Selling, general and administrative expenses, and Other income/expense.
- (4) Includes repositioning, asbestos, and environmental expenses.
- (5) Amounts include the other components of Other income/expense not included within other categories in this reconciliation. Equity income (loss) of affiliated companies is included in segment profit.

Honeywell International Inc. Consolidated Balance Sheet (Unaudited) (Dollars in millions)

	December 31, 2021			ember 31, 2020
ASSETS				
Current assets:				
Cash and cash equivalents	\$	10,959	\$	14,275
Short-term investments		564		945
Accounts receivable—net		6,830		6,827
Inventories		5,138		4,489
Other current assets		1,881		1,639
Total current assets		25,372		28,175
Investments and long-term receivables		1,222		685
Property, plant and equipment—net		5,562		5,570
Goodwill		17,756		16,058
Other intangible assets—net		3,613		3,560
Insurance recoveries for asbestos related liabilities		322		366
Deferred income taxes		489		760
Other assets		10,134		9,412
Total assets	\$	64,470	\$	64,586
LIABILITIES				
Current liabilities:				
Accounts payable	\$	6,484	\$	5,750
Commercial paper and other short-term borrowings		3,542		3,597
Current maturities of long-term debt		1,803		2,445
Accrued liabilities		7,679		7,405
Total current liabilities		19,508		19,197
Long-term debt		14,254		16,342
Deferred income taxes		2,364		2,113
Postretirement benefit obligations other than pensions		208		242
Asbestos related liabilities		1,800		1,920
Other liabilities		7,087		6,975
Redeemable noncontrolling interest		7		7
Shareowners' equity		19,242		17,790
Total liabilities, redeemable noncontrolling interest and shareowners' equity	\$	64,470	\$	64,586

Honeywell International Inc. Consolidated Statement of Cash Flows (Unaudited) (Dollars in millions)

	Three Mon Decemi		d Twelve Months Ender December 31.				
	2021	2020	2021	2020			
Cash flows from operating activities:							
Net income	\$ 1,442	\$ 1,379	\$ 5,610	\$ 4,865			
Less: Net income attributable to the noncontrolling interest	14	20	68	86			
Net income attributable to Honeywell	1,428	1,359	5,542	4,779			
Adjustments to reconcile net income attributable to Honeywell to net cash provided by operating activities:							
Depreciation	168	164	674	644			
Amortization	122	90	549	358			
(Gain) loss on sale of non-strategic businesses and assets	(7)	3	(102)	3			
Repositioning and other charges	231	89	569	575			
Net payments for repositioning and other charges	(187)	(181)	(692)	(833			
Pension and other postretirement income	(252)	(165)	(1,114)	(798			
Pension and other postretirement benefit payments	(14)	(10)	(43)	(47			
Stock compensation expense	45	50	217	168			
Deferred income taxes	(11)	114	178	(175			
Reimbursement receivables charge	_	159	_	509			
Other	78	31	(28)	(338			
Changes in assets and liabilities, net of the effects of acquisitions and divestitures:							
Accounts receivable	411	54	(8)	669			
Inventories	(169)	217	(685)	(67			
Other current assets	48	(55)	(276)	19			
Accounts payable	365	475	744	15			
Accrued liabilities	407	388	513	555			
Net cash provided by (used for) operating activities	2,663	2,782	6,038	6,208			
Cash flows from investing activities:							
Expenditures for property, plant and equipment	(281)	(291)	(895)	(906			
Proceeds from disposals of property, plant and equipment	9	40	27	57			
Increase in investments	(384)	(865)	(2,373)	(3,236			
Decrease in investments	619	874	2,525	3,508			
Receipts from Garrett Motion Inc.	211	_	586	_			
Receipts (payments) from settlements of derivative contracts	104	(74)	192	(149			
Cash paid for acquisitions, net of cash acquired	8	(261)	(1,326)	(261			
Proceeds from sales of businesses, net of fees paid	_	_	203	_			
Net cash provided by (used for) investing activities	286	(577)	(1,061)	(987)			
Cash flows from financing activities:			-				
Proceeds from issuance of commercial paper and other short-term borrowings	1,554	1,897	5,194	10,474			
Payments of commercial paper and other short-term borrowings	(1,553)	(1,888)	(5,190)	(10,400			
Proceeds from issuance of common stock	58	230	229	393			
Proceeds from issuance of long-term debt	8	20	2,517	10,125			
Payments of long-term debt	(1,562)	(71)	(4,917)	(4,308)			
Repurchases of common stock	(881)	(1,565)	(3,380)	(3,714			
Cash dividends paid	(676)	(671)	(2,626)	(2,592			
Other	(7)	(5)	(81)	(59)			
Net cash provided by (used for) financing activities	(3,059)	(2,053)	(8,254)	(81)			
Effect of foreign exchange rate changes on cash and cash equivalents	(18)	(2,033) 87	(39)	68			
	(10)		(33)				
Net increase (decrease) in cash and cash equivalents		239	(3.316)	5.208			
Net increase (decrease) in cash and cash equivalents Cash and cash equivalents at beginning of period	(128) 11,087	239 14,036	(3,316) 14,275	5,208 9,067			

Honeywell International Inc. Reconciliation of Organic Sales % Change (Unaudited)

	Three Months Ended December 31,	Year Ended December 31, 2021
Honeywell		
Reported sales % change	(3)%	5%
Less: Foreign currency translation	(1)%	1%
Less: Acquisitions, divestitures and other, net	- %	-%
Organic sales % change	(2)%	4%
Aerospace		
Reported sales % change	(3)%	(4)%
Less: Foreign currency translation	-%	1%
Less: Acquisitions, divestitures and other, net	-%	-%
Organic sales % change	(3)%	(5)%
Reported sales % change Less: Foreign currency translation	(2)% (1)%	7% 3%
Less: Acquisitions, divestitures and other, net	— %	-%
Organic sales % change Performance Materials and Technologies	(1)%	4%
Reported sales % change	2%	6%
Less: Foreign currency translation	(1)%	2%
Less: Acquisitions, divestitures and other, net	1%	1%
Organic sales % change	2%	3%
Safety and Productivity Solutions		
Reported sales % change	(10)%	21%
Less: Foreign currency translation	- %	2%
Less: Acquisitions, divestitures and other, net	(4)%	(3)%
Organic sales % change	(6)%	22%

We define organic sales percent as the year-over-year change in reported sales relative to the comparable period, excluding the impact on sales from foreign currency translation, and acquisitions, net of divestitures, for the first 12 months following the transaction date. We believe this measure is useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

We define Organic sales growth excluding COVID-driven mask sales as Organic sales growth excluding any sales attributable to COVID-driven mask sales. We believe Organic sales growth excluding COVID-driven mask sales is useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

A quantitative reconciliation of reported sales percent change to organic sales percent change has not been provided for forward-looking measures of organic sales percent change because management cannot reliably predict or estimate, without unreasonable effort, the fluctuations in global currency markets that impact foreign currency translation, nor is it reasonable for management to predict the timing, occurrence and impact of acquisition and divestiture transactions, all of which could significantly impact our reported sales percent change.

Reconciliation of Segment Profit to Operating Income and Calculation of Segment Profit and Operating Income Margins (Unaudited)

(Dollars in millions)

	Three Months Ended December 31,			Twelve Months Ended December 31,				
		2021	2	2020	2	2021	2	2020
Segment profit	\$	1,851	\$	1,879	\$	7,212	\$	6,665
Stock compensation expense (1)		(45)		(50)		(217)		(168)
Repositioning, Other (2,3)		(245)		(111)		(636)		(641)
Pension and other postretirement service costs (4)		(43)		(42)		(159)		(160)
Operating income	\$	1,518	\$	1,676	\$	6,200	\$	5,696
Segment profit	\$	1,851	\$	1,879	\$	7,212	\$	6,665
÷ Net sales	\$	8,657	\$	8,900	\$	34,392	\$	32,637
Segment profit margin %		21.4%		21.1%		21.0%		20.4%
Operating income	\$	1,518	\$	1,676	\$	6,200	\$	5,696
÷ Net sales	\$	8,657	\$	8,900	\$	34,392	\$	32,637
Operating income margin %		17.5%	·	18.8%	·	18.0%	·	17.5%

- (1) Included in Selling, general and administrative expenses.
- (2) Includes repositioning, asbestos, environmental expenses, equity income adjustment, and other charges. For the three and twelve months ended December 31, 2021, other charges include \$105 million of incremental long-term contract labor cost inefficiencies due to severe supply chain disruptions (attributable to the COVID-19 pandemic) relating to the warehouse automation business within the Safety and Product Solutions segment. These costs include incurred amounts and provisions for anticipated losses recognized during the fourth quarter when total estimated costs at completion for certain of the business' long-term contracts exceeded total estimated revenue. These certain costs represent unproductive labor costs due to unexpected supplier delays and the resulting downstream installation issues, demobilization and remobilization of contract workers, and resolution of contractor disputes.
- (3) Included in Cost of products and services sold, Selling, general and administrative expenses and Other income/expense.
- (4) Included in Cost of products and services sold and Selling, general and administrative expenses.

We define segment profit as operating income, excluding stock compensation expense, pension and other postretirement service costs, and repositioning and other charges. We believe these measures are useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends.

A quantitative reconciliation of segment profit, on an overall Honeywell basis, to operating income has not been provided for all forward-looking measures of segment profit and segment margin included herewithin. Management cannot reliably predict or estimate, without unreasonable effort, the impact and timing on future operating results arising from items excluded from segment profit. The information that is unavailable to provide a quantitative reconciliation could have a significant impact on our reported financial results. To the extent quantitative information becomes available without unreasonable effort in the future, and closer to the period to which the forward-looking measures pertain, a reconciliation of segment profit to operating income will be included within future filings.

Reconciliation of Earnings per Share to Adjusted Earnings per Share and Adjusted Earnings per Share Excluding Spin-off Impact (Unaudited)

	Three Months Ended Twelve Months Ended December 31, December 31,						Twelve Months Ended December	
		2021	2020		2021		2020	2022E
Earnings per share of common stock - diluted (1)	\$	2.05 \$	1.91	\$	7.91	\$	6.72	\$8.40 - \$8.70
Pension mark-to-market expense (2)		0.05	0.05		0.05		0.04	No Forecast
Separation related tax adjustment (3)		_	_		_		(0.26)	
Changes in fair value for Garrett equity securities (4)		(0.01)	_		(0.03)		_	<u> </u>
Garrett related adjustments (5)		_	0.11		0.01		0.60	<u> </u>
Gain on sale of retail footwear business (6)		_	_		(0.11)		_	
Expense related to UOP Matters (7)		_	_		0.23		_	
Adjusted earnings per share of common stock - diluted	\$	2.09 \$	2.07	\$	8.06	\$	7.10	\$8.40 - 8.70

- (1) For the three months ended December 31, 2021 and 2020, adjusted earnings per share utilizes weighted average shares of approximately 695.8 million and 710.0 million. For the twelve months ended December 31, 2021 and 2020, adjusted earnings per share utilizes weighted average shares of approximately 700.4 million and 711.2 million. For the twelve months ended December 31, 2022, expected earnings per share utilizes weighted average shares of approximately 693 million.
- (2) Pension mark-to-market expense uses a blended tax rate of 25% for 2021 and 2020.
- (3) For the twelve months ended December 31, 2020, separation-related tax adjustment of \$186 million (\$186 million net of tax) includes the favorable resolution of a foreign tax matter related to the spin-off transactions.
- (4) For the three and twelve months ended December 31, 2021, the adjustments were \$5 million and \$19 million net of tax due to changes in fair value for Garrett equity securities.
- (5) For the twelve months ended December 31, 2021, the adjustment was \$7 million net of tax due to a non-cash charge associated with a further reduction in value of reimbursement receivables following Garrett's emergence from bankruptcy on April 30, 2021. For the three and twelve months ended December 31, 2020, adjustments were \$77 million and \$427 million net of tax due to the non-cash charges associated with the reduction in value of reimbursement receivables due from Garrett, net of proceeds from settlement of related hedging transactions.
- (6) For the twelve months ended December 31, 2021, the adjustment was \$76 million net of tax due to the gain on sale of the retail footwear business.
- (7) For the twelve months ended December 31, 2021, the adjustment was \$160 million with no tax benefit due to an expense related to UOP matters.

We believe adjusted earnings per share is a measure that is useful to investors and management in understanding our ongoing operations and in analysis of ongoing operating trends. For forward looking information, management cannot reliably predict or estimate, without unreasonable effort, the pension mark-to-market expense as it is dependent on macroeconomic factors, such as interest rates and the return generated on invested pension plan assets. We therefore do not include an estimate for the pension mark-to-market expense. Based on economic and industry conditions, future developments and other relevant factors, these assumptions are subject to change.

Reconciliation of Cash Provided by Operating Activities to Adjusted Free Cash Flow and Calculation of Adjusted Free Cash Flow
Conversion (Unaudited)
(Dollars in millions)

	Three Months Ended December		Months Ended December		Months Ended December		Months Ended December		Month Endec Decemb		Me Ei Dec	hree onths nded ember	Mo Ei Dec	velve onths nded ember 2021	Mo Er Dec	velve onths nded ember
Cash provided by operating activities	\$	2,663	\$	2,782	\$	6,038	\$	6,208								
Expenditures for property, plant and equipment		(281)		(291)		(895)		(906)								
Garrett cash receipts		211		_		586		_								
Free cash flow		2,593		2,491		5,729		5,302								
Net income attributable to Honeywell	\$	1,428	\$	1,359	\$	5,542	\$	4,779								
Separation related tax adjustment		_		_		_		(186)								
Pension mark-to-market ⁽¹⁾		30		33		30		33								
Garrett related adjustment ⁽²⁾		_		77		7		427								
Changes in fair value of equity related securities		(5)				(19)										
Gain on sale of retail footwear business						(76)										
Expense related to UOP Matters		_		_		160										
Adjusted net income attributable to Honeywell	\$	1,453	\$	1,469	\$	5,644	\$	5,053								
Cash provided by operating activities	\$	2,663	\$	2,782	\$	6,038	\$	6,208								
÷ Net income (loss) attributable to Honeywell	\$	1,428	\$	1,359	\$	5,542	\$	4,779								
Operating cash flow conversion		186%		205%		109%		130%								
Free cash flow	\$	2,593	\$	2,491	\$	5,729	\$	5,302								
÷ Adjusted net income attributable to Honeywell	\$	1,453	\$	1,469	\$	5,644	\$	5,053								
Adjusted free cash flow conversion %		178%		170%		102%		105%								

- (1) Pension mark-to-market expense uses a blended tax rate of 25% for 2021 and 2020.
- (2) For the twelve months ended December 31, 2021, the adjustment was \$7 million net of tax due to a non-cash charge associated with a further reduction in value of reimbursement receivables following Garrett's emergence from bankruptcy on April 30, 2021. For the three and twelve months ended December 31, 2020, adjustments were \$77 million and \$427 million net of tax due to the non-cash charges associated with the reduction in value of reimbursement receivables due from Garrett, net of proceeds from settlement of related hedging transactions.

We define free cash flow as cash provided by operating activities less cash expenditures for property, plant and equipment plus cash receipts from Garrett. We define adjusted free cash flow conversion as free cash flow divided by adjusted net income attributable to Honeywell.

We believe that free cash flow is a non-GAAP metric that is useful to investors and management as a measure of cash generated by operations that will be used to repay scheduled debt maturities and can be used to invest in future growth through new business development activities or acquisitions, pay dividends, repurchase stock or repay debt obligations prior to their maturities. This metric can also be used to evaluate our ability to generate cash flow from operations and the impact that this cash flow has on our liquidity. For forward looking information, we do not provide cash flow conversion guidance on a GAAP basis as management cannot reliably predict or estimate, without unreasonable effort, the pension mark-to-market expense and the changes in fair value for Garrett equity securities. Pension mark-to-market is dependent on macroeconomic factors, such as interest rates and the return generated on invested pension plan assets. Based on economic and industry conditions, future developments and other relevant factors, these assumptions are subject to change. Changes in fair value for Garrett equity securities cannot be forecasted due to the inherent nature of changing conditions in the overall market.

Reconciliation of Cash Provided by Operating Activities to Adjusted Free Cash Flow and Calculation of Free Flow Margin (Unaudited)

(Dollars in millions)

	Twelve Months Ended December
Cash provided by operating activities	\$ 6,038
Expenditures for property, plant and equipment	(895)
Garrett cash receipts	586
Free cash flow	5,729
Cash provided by operating activities	\$ 6,038
÷ Net sales	\$ 34,392
Operating cash flow margin %	18%
Free cash flow	\$ 5,729
÷ Net sales	\$ 34,392
Free cash flow margin %	17%

We define free cash flow as cash provided by operating activities less cash expenditures for property, plant and equipment plus cash receipts from Garrett. We define free cash flow margin as free cash flow divided by net sales.

We believe that free cash flow is a non-GAAP metric that is useful to investors and management as a measure of cash generated by operations that will be used to repay scheduled debt maturities and can be used to invest in future growth through new business development activities or acquisitions, pay dividends, repurchase stock or repay debt obligations prior to their maturities. This metric can also be used to evaluate our ability to generate cash flow from operations and the impact that this cash flow has on our liquidity.

Reconciliation of Cash Provided by Operating Activities to Free Cash Flow and Free Cash Flow to Free Cash Flow excluding Quantinuum (Unaudited) (Dollars in billions)

	Twelve Month s Ended December 31,
Cash provided by operating activities	~\$5.7 - \$6.1
Expenditures for property, plant and equipment	~(1.2)
Garrett cash receipts	0.2
Free cash flow	~\$4.7 - \$5.1
Free cash flow attributable to Quantinuum	0.2
Free cash flow excluding Quantinuum	~\$4.9 - \$5.3

We define free cash flow as cash provided by operating activities less cash expenditures for property, plant and equipment plus cash receipts from Garrett. We define free cash flow excluding Quantinuum as free cash flow less free cash flow attributable to Quantinuum.

We believe that free cash flow and free cash flow excluding Quantinuum are non-GAAP metrics that are useful to investors and management as a measure of cash generated by operations that will be used to repay scheduled debt maturities and can be used to invest in future growth through new business development activities or acquisitions, pay dividends, repurchase stock or repay debt obligations prior to their maturities. This metric can also be used to evaluate our ability to generate cash flow from operations and the impact that this cash flow has on our liquidity.